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# The Relationship between Earnings Quality and Tobins Q Ratio: Evidence from Tehran Stock Exchange

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**Abstract:** Capital markets need reliable accounting information. High quality financial reporting help the investors to determine the company's value better and assess the performance. High quality financial reporting improves decision-making by investors. The main objective of this study was to investigate the relationship between earnings quality and Tobins Q ratio of listed companies on the Stock Exchange in Tehran, Iran. Quality of earnings is measured based on accounting data and market data. In this regard, information from 130 companies listed in Tehran Stock Exchange in the period from 2003 to 2013 was studied. Correlation via regression was used, in order to test the research hypotheses. The results indicate that there is a significant and positive relationship between the quality accruals, earnings predictability and earning smoothness with Tobins Q ratio and there is a significant relationship between the Tobins O ratio and persistent, earning relevance and earning conservatism.

**Keywords:** Quality of Earnings, Accounting Data, Market Data, Tobins Q ratio.

## Introduction

The purpose of profits reporting to provide useful information for those who are most interested in financial reporting. But accounting profits are not always a good measure of investment decisions and sometimes it's manipulated by management. Hence, the quality of earnings was raised to be able to help investors make the right decision.

In addition, the environment in which companies operate today are a growing and highly competitive environment so companies to survive have to compete with multiple factors at national and international level and also they have to expand their activities and finance their investments through new investment.

Thus, this study seeks to provide answers to this question, which is: is there a significant relationship between the features of earnings quality and Tobins Q ratio in the Tehran Stock Exchange? If there is a significant relationship, what direction this relationship is (positive or negative)?

# Research Theory Bases

Theory of earnings quality was raised for the first time by financial analysts and stock brokers, because they felt that the reported earnings could not show the power of company's profit as they imagined. They found that the analysis of companies' financial statements is difficult to measure due to numerous weaknesses in the accounting information. The basic question is why financial analysts in their assessment do not use of reported net profit or earnings per share (non-adjusted), and they are cautious. The answer is that in determining the value of company not only the profits quantity, but also quality must be considered. The earnings quality is the potential background of profits growth and the probability of realizing future benefits. In other words, the value of one share does not depend only on earnings per share in current year of the company, but also it will depend on our expectations of company's future and the profitability of the coming years and the confidence over future earnings (Jahankhani & Zarif Fard, 1995). Based on the decision usefulness approach, emphasized by the Financial Accounting Standards Board and academic researchers, it is believed that the quality of earnings and the overall quality of financial reporting from the perspective of those who use financial reporting for contracts purposes and investments decisions are of utmost importance (Saghafi & Bolou, 2009).

No clear definition could be use for the quality of earnings. One of the possible causes of variety in the proposed definitions related to the quality of earnings can be the different views of researchers on different aspects of this concept. For this reason, earnings quality issue is a very complex issue, and no researcher has been able to provide a single definition of the concept, or find a complete index for it (Hermanns, 2006).

Measurement criteria for Earnings quality: Earnings quality literature is full of different criteria for measuring the concept. The number of criteria is such that different investigators made several places for these measures. In this study, for the calculation of earnings quality, the earnings quality criteria based on accounting data and market data is used, following Francis et al (2004) and Gaio and Raposo (2011). Accruals, earnings persistence, predictability of profits and profits flatness are the profits quality criteria are based on accounting data which are measured by using accounting data such as operational cash flow, profits and accruals. Value relevance, profits timeliness, and conservatism are criteria based on market data, and measuring these criteria are based on estimating the relationship between accounting profits and market efficiency.

# Research Background Domestic Researches

Sinai and Rezaeian (2005) examined the impact of the factors within the companies on the formation of capital structure of listed companies in Tehran Stock Exchange. In this study, they tried to measure the factors within the companies and different industries, such as the status of the assets, company size, profitability and growth opportunities on the method of financing. The results confirm the specific effects of each industry on the company's capital structure.

Namazi and Shirzadeh (2005) in their study examined the effect of capital structure on profitability of companies listed on the stock exchange within 1996- 2000. The results obtained in this study indicate that in general, there is a positive relationship between capital structure and profitability, but this relationship is statistically weak. The relationship between capital structure and profitability depends on the industry as well, and optimal capital structure can be determined in various industries, and the relationship between capital structure and profitability of the various industries depends on the definition of profitability.

Ahmadpour and Ahmadi (2008) in their study used the qualitative characteristics of financial information to assess earnings quality, and concluded that earnings response coefficients and explanatory power of regression in prices - profit in the portfolios of the companies with high earnings quality is significantly higher than companies with low earnings quality. Therefore, the quality of high earnings makes accounting information useful for decision making. In general, it can be concluded that companies with relevant and reliable accounting profit have better earnings quality.

Ghaemi et al (2008) examined the role of accruals and its components to explain normal and abnormal stock returns in earnings quality of the companies listed in the Tehran Stock Exchange. The results show that stock efficiency of companies will be under the influence of accruals and its components. In other words, there is a significant difference between the efficiency of companies which are reported to have minimum and maximum accrual.

Aghaei et al (2010) found that there is a significant relationship between the change in operating cash and changes in structure of asset and capital of company. The results of their study showed that companies in the short term tend to increase savings and reduce external financing and in long-term tend to increase rational investment and foreign financing.

Ebrahimi Kordlar and Aarabi (2010) in their study examined the relationship between ownership concentration and earnings quality in the Tehran Stock Exchange for 148 sample companies in the period from 2002 to 2006. They concluded in their study that the ownership concentration outside of the organization improve the earnings quality, while they did not achieve a compelling evidence regarding the effectiveness of blocks holders of organization on the quality of earnings.

Nasrollahi and Arefmanesh (2010) examined the relationship between ownership structure and the quality of earnings reported by companies listed on the stock exchange. To assess the quality of earnings in this study, qualitative characteristics of accounting information in accordance with theoretical concepts of accounting standards was used. The results show that increasing institutional ownership improved earnings quality.

Yahyazadehfar et al (2010) studied the effects of the characteristics of the company on the capital structure of listed companies in the stock exchange, by using econometric methods, and found that there is a negative and significant relationship between the structure of the company's capital and structure of assets, profitability, expected growth and efficiency of assets, and a significant positive relationship between capital structure of the company and the firm size and the interest expense coverage ratio.

Setayesh and Kargarfard Jahromi (2011) investigated the effect of product market competition on the capital structure, for the period 2002 till 2009, by using panel data methods. And concluded that in various industries with specific features, the existence and strength of this relationship is different, and there is a significant positive relationship between product market competition and capital structure.

Mahmoodabadi and Mehtari (2011) investigated the relationship between accounting conservatism and investment efficiency, and found that there is a relationship between these two issues in the all companies and industries.

Mahmoudabadi and Rezaei (2012) investigated the effect of earnings management on the quality of the financial reporting in the listed companies in the Tehran Stock Exchange. They also studied the role of the two characteristics of debt ratio and the size of the company in this relationship. The results indicate that there is a significant inverse relationship between the earnings management hypotheses and the both discretionary and nondiscretionary accruals quality; also, there is a direct relationship between the size of the company and the both discretionary and nondiscretionary quality of accruals. The results also indicate that no significant relationship was between both discretionary and nondiscretionary quality of accruals and debt ratio.

Mahmoudabadi et al (2014) examined the relationship between capital structure and abnormal returns with an emphasis on the types of companies listed in Tehran Stock Exchange during the period of 2003 until 2012 by means of multivariate regression based on panel data. The results suggest that there is significant negative relationship between the industry debt ratio, the ratio of long-term debt to equity of industry and the market value of the industry debt with abnormal returns, and there is no significant relationship between the ratio of long-term debt to the market value of the industry equity and abnormal returns.

#### Foreign Researches

Jenkins et al (2006) conducted a study, examined the factors affecting the decreasing the quality of earnings. To evaluate earnings quality, the two criteria of discretionary accruals and earnings response coefficient was used. The results show that a significant increase in the discretionary accruals and a significant decrease in earnings response coefficient show a decrease in the quality of earnings during the period of the sample.

Bhattacharya et al (2009) examined the different relationships between cost of capital and earnings quality. Using path analysis technique in exploring different relationships between earnings quality and cost of equity capital showed that earnings quality through its impact on the information asymmetry can affect the cost of capital.

Gaio and Raposo (2011) have examined the relationship between earnings quality and value of the company at the international level. The criteria of Earning Quality in their research were the seven criteria of accruals quality, persistence, predictability, smoothness, value relevance, timeliness, and conservatism. They found a significant positive relationship between value of the company and the quality of earnings.

# Research Hypotheses

In order to investigate the relationship between earnings quality and Tobins Q ratio of listed companies in Tehran Stock Exchange, seven hypotheses are designed and tested:

First main hypothesis: there is a significant relationship between earnings quality and Tobins Q ratio.

**First sub-hypothesis:** There is significant relationship between Tobins Q ratio and earnings quality which is measured based on accruals quality.

**Second sub-hypothesis:** There is a significant relationship between Tobins Q ratio and earnings quality which is measured based on the profits persistence.

*Third sub-hypothesis:* there is a significant relationship between Tobins Q ratio and the earnings quality which is measured based on the profits predictability.

Fourth sub-hypothesis: there is a significant relationship between Tobins Q ratio and the earnings quality which is measured based on the smoothness.

*Fifth sub-hypothesis:* there is a significant relationship between Tobins Q ratio and the earnings quality which is measured based on value relevance.

*Sixth sub-hypothesis:* there is a significant relationship between Tobins Q ratio and earnings quality which is measured based on the profits timeliness.

Seventh sub-hypothesis: there is a significant relationship between Tobins Q ratio and earnings quality which is measured based on conservatism.

# **Materials and Methods**

This research is a quantitative research that uses scientific method and experimental proof. Since the necessary studies took place after the events and there is no manipulation of variables, this study is a retrospective study (Expost facto). The results could be used by investors, analysts and managers. Required data and information was mainly collected via database of Tehran Stock Exchange organization, the company's annual financial statements and result of modern processing applications. The collected data was prepared by Excel 2013 and then analyzed by using the software EViews 8.

# Test Period, Population and sample of the study

Listed companies in Tehran Stock Exchange constitute the study sample. Because of some inconsistencies between population members, the sample is selected based on the following criteria:

☐ The Company Financial Year should lead to the end of the March of each year.
☐ The financial year should not change during 2003-2013.
$\Box$ They should be accepted in the stock exchange before the end of the 2003.

□ All required financial information should be available for data extraction.

☐ They should not be financial banks and institutions (investment companies, financial intermediaries, holding and leasing companies).

 $\Box$  Financial statements and notes of the selected companies should be completely available on the website of the Stock Exchange during the mentioned time.

Considering the above circumstances, the size of the study population rose to 130. In this study, to measure the variables, financial statements and accompanying notes of companies listed on Tehran Stock Exchange in 2003 to 2013 was used.

## Research Variables and Methods of measuring them

In order to test the hypotheses, Variables are divided into three independent, dependent and control variables that we are going to describe them.

## Independent Variable

In this study, earnings quality is intended as an independent variable. In this study, for the calculation of earnings quality, the earnings quality criteria based on accounting data and market data is used, following Francis et al (2004) and Gaio and Raposo (2011).

On accounting information include accruals quality, earnings persistence (variation of profit), the earnings predictability and smoothness.

Three domains of earnings quality based on market information are value relevance, timeliness and conservative.

Accruals Quality: To calculate accruals quality of working capital the Dechow and Dichev model (2002) is used:

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\Delta WC_{t} = b_{0} + b_{1}CFO_{t-1} + b_{2}CFO_{t} + b_{3}CFO_{t+1} + u_{t}
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In this model;

 $\Delta WC_t$  = Represents the change in working capital of year t in compare to the previous year

 $CFO_{t-1}$  = Operating cash flow of the year t-1

 $CFO_t$  = Operating cash flow of the year t

 $CFO_{t+1}$  = Operating cash flow of the year t+1

 $u_t$  = Residual error of the model for year t

Error component of this model represents the estimation error of accruals, and it is considered as reverse measure of earnings quality. The independent variables in the model is the cash flow obtained from operating activities for a period of past, current and future, that this data is obtained from the cash flow statement, and the dependent variable is accruals of working capital.

Accrual of working capital is calculated as follows:

$$\Delta WC_t = \Delta CA_t - \Delta CL_t - \Delta Cash_t + \Delta Debt_t$$

In this model;

 $\Delta WC_t$  = The change in working capital of year t in compare to the previous year

 $\Delta CA_t$  = The change in current assets of the year t compared to the previous year

 $\Delta CL_t$  = The Change in current debt of the year t compared to the previous year

 $\Delta Cash_t$  = The Change in cash flow of the year t compared to the previous year

 $\Delta Debt_t$  = The Change in current portion of financial liabilities of the year t compared to the previous year (All variables Dechow and Dichev (2002) are adjusted based on total assets).

Accruals quality criteria is the standard deviation of the model's residual error, and the lower number represents a higher quality of earnings.

**Earnings Persistence:** Earnings persistence means the repeatability of earnings of the current period. Major researchers (including Penman and Zhang, 2002; Francis et al., 2004; Jing, 2007) used the slope coefficients of the regression model of the current profit on the earnings gap as a measure of earnings persistence. Higher coefficient indicating more stable earnings, and results in higher earnings quality.

$$E_t = b_0 + b_1 E_{t-1} + u_t$$

In this model;

 $E_t$  = Net profit or earnings per share in year t

 $E_{t-1}$  = Net profit or earnings per share in year t-1

 $u_t$  = Residual error of the model for year t

Earnings timeliness criteria is the slope coefficients model  $(b_1)$ , the higher represents high profit quality.

**Earnings Predictability:** In the theoretical concepts of financial reporting, the earnings forecast are considered as a qualitative characteristic of accounting information and part of the relevancy feature (Theoretical concepts of financial reporting, 2011). When the prior period profit has the ability to predict earnings of the future periods, the profit will have quality.

In this study, the criterion of the profit predictability will be the square root of calculated error; the lower indicates a higher quality of earnings.

$$PREDICT_t = \sqrt{\delta^2(u_t)}$$

**Profit Smoothness:** Profit smoothness is the use of accrual accounting. Leuz et al (2003) measured profits smoothness by using the criteria, the standard deviation of operating profit to the standard deviation of operating cash flow, and both were adjusted based on total assets. Smaller ratios indicate more smoothness and, consequently, lower earnings quality.

*Value Relevance:* One of the main objectives of financial reporting is to provide useful information for decision making. Users of accounting information evaluated the companies' profitability and anticipated future cash flows, based on the information reported in the financial statements, after making a logical connection between profitability and future cash flows, they forecast company value and decide based on this forecasts (Kordestani and Roudneshin, 2006). According to Francis et al (2004), for calculation of profit relevancy and stock value, the following regression model is used:

$$RET_t = b_0 + b_1 E_t + b_2 \Delta E_t + u_t$$

In this model;

 $RET_t$  = Efficiency of the year t

 $E_t$  = Net profit of the year t

 $\Delta E_t$  = Change in net profit of year t compared to the previous year

 $u_t$  = Residual error of the model for year t

The criterion of relevancy is the explanatory power of the model and of course the higher reflects the earnings quality.

Earnings Timeliness: Earnings Timeliness is a quality feature that is about accounting profit seeks to measure economic profit, which is defined as the change in stock market value. The most common scale used to measure the timeliness is Basu model (1997). Symbolic expression of this model is as follows:

$$E_t = b_0 + b_1 NEG_t + b_2 RET_t + b_3 NEG_t.RET_t + u_t$$

In this model;

 $RET_t$  = The average returns of year t

 $E_t$  = Net profit of the year t

 $u_t$  = Residual error of the model for year t

If  $RET_t$  is less than zero,  $NEG_t$  would be equal to one, and otherwise  $NEG_t$  is equal to zero. The criterion of timeliness is the explanatory power of the model and higher of course represents earnings quality.

Earnings conservatism: Earnings conservatism is the ratio of bad news to good news in the profit regression on efficiency ( $[b_2 + b_3]/b_2$ ), and the higher represents a higher earnings quality.

# Dependent Variable

In this study, Tobins Q ratio is considered as dependent variables.

# Tobins Q ratio:

Tobins Q ratio:  

$$Tobins Q = \frac{\text{Equity (market value)} + \text{Debt (book value)}}{\text{Asset (book value)}}$$

#### Control Variable

In order to control other possible factors affecting capital structure, which is not considered by profits quality variables, a number of visible characteristics of the sample companies are intended as a "control variable".

Control variables include profitability, size and sales growth of the company.

**Profitability ratios:** The profitability ratio is the earnings before interest and tax deductions divided by total assets of the company, in other words the operating profit divided by total assets (Thanatawee, 2011).

Company size: Cooke (1991) and Firth (1997) have shown that larger firms have better financial reports quality than smaller firms. Therefore, in this study similar to the study of Cheng et al (2013), variable of company size (natural logarithm of market value) is used as a control variable.

Sales Growth of Company: The percentage change in sales is used to measure the control variable of the growth. Sales growth rate is the difference of current year sales with the previous year, divided by the sales of the previous year. Lee et al (2005) showed that the profits of developing companies generally have lower quality than the profit of other companies. Researchers like Dechow et al (2009) have used this variable.

## Results

#### **Descriptive Statistics**

Table 1 shows the descriptive statistics of the variables studied in the years 2003 to 2013. This table shows the calculated descriptive statistics including the mean, maximum, and minimum, and standard deviation, and variables of accruals quality, earnings persistence, and profits predictability, smoothness, timeliness, conservatism, Tobins Q ratio, profitability ratio, company size and growth sales, for the years 2003 to 2013. It should be noted that the calculation accuracy is up to 4 decimal places.

Table 1. Descriptive statistics of variables

Variable name	Number of Views	Mean	Maximum	Minimum	SD
Accruals quality	130	0.0502	0.4078	0.0001	0.0457
Persistence	130	0.5326	4.7485	-2.4426	0.7109
Predictability	130	0.0432	0.4004	0.0054	0.0359
Smoothness	130	0.9274	6.1087	0.0023	0.7408
Value relevance	130	0.5021	0.9909	0.0001	0.2844
Timeliness	130	0.5654	0.9995	0.0000	0.2956
Conservatism	130	-0.6611	96.1165	136.0345	19.9895
Tobins Q ratio	130	0.6109	7.1859	0.5676	0.8482
Profitability ratios	130	0.1195	0.7001	-0.3866	0.1467
Company size	130	5.7408	8.0475	4.0669	0.6887
Company sales growth	130	0.1999	9.4685	-0.8980	0.4768

According to the data of Table 1 that shows the descriptive statistics of variables in the years 2003 to 2013, the conservatism variable of profits has the highest dispersion among the variables. This suggests further changes of this variable in compare to other variables. Also, the lowest standard deviation is for the earnings predictability. This suggests the less changes of profit predictability compared to other variables. In terms of the mean, lowest and highest mean values belong to earnings conservatism and the company size respectively. Maximum variables related to the profits conservatism and minimum value also belongs to the conservatism.

## Stability (Reliability) of Research Variables

The result of the reliability of research variables by Levin, Lin and Chu test is presented in Table 2. According to the tests of compilation unit root, if the test statistic significance is less than 0.05, independent and dependent variables are stable over the study period. As can be seen, in all the independent, dependent and control variables, the significant level is smaller than 0.05 in unit root test of Levin, Lin and Chu, Im, Pesaran and shin, adjusted Dickey Fuller and Phillips-Perron. This indicates that all the variables are reliable. This means that the mean and variance of variables has been constant over the time and variables' covariance between different years. As a result, sample companies had no structural changes, and the use of these variables in the research patterns will not cause spurious regression.

**Table 2.** The results of testing the reliability of variables.

Levin, lin, chu test		Im, Pesaran, Shin	Adjusted Dickey-Fuller	Phillips-Perron
		test	test	test
Variable name	Test statistics	Test statistics	Test statistics	Test statistics
	(Significance	(Significance	(Significance level)	(Significance
	level)	level)		level)
Accruals quality	-37.2232	-7.93693	493.373	612.575
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Persistence	-34.1966	-7.46877	485.312	622.339
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Predictability	-29.8183	-8.26695	522.868	669.258
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Smoothness	-30.4546	-7.87429	515.540	666.425
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Value relevance	-33.8366	-9.25721	537.316	703.961
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Timeliness	-31.2889	-8.40119	521.037	696.760
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Conservatism	-43.9675	-9.45165	543.469	447.675
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Tobins Q ratio	-51.3137	-11.3648	571.847	728.247
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Profitability ratios	-28.2658	-6.68464	469.802	583.410
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Company size	-84.6548	-9.11068	430.809	518.322
	(0.0000)	(0.0000)	(0.0000)	(0.0000)
Company sales	-36.4541	-7.98486	499.942	669.411
growth	(0.0000)	(0.0000)	(0.0000)	(0.0000)

## Inferential Statistics

The first main hypothesis: There is a significant relationship between earnings quality and Tobins Q ratio.

To test the first main hypothesis (earnings quality and Tobins Q ratio), seven different criteria of accruals quality, profits persistence, earnings predictability, smoothness, relevancy, timeliness and conservatism of profits are calculated.

In order to determine the first main hypothesis testing method with seven subsidiary hypotheses, the test Breusch-Pagan, Chow and Hausman was used, the results of these seven tests are offered.

## Breusch-Pagan test

In this test, the null hypothesis means better use of money data model, and rejecting the null hypothesis means random effects model.

**Table 3.** Results of Breusch–Pagan test.

Statistics		Significance	Result
First sub-hypothesis	29.18255	0.000	Random effect
Second sub-hypothesis	22.28679	0.000	Random effect
Third sub-hypothesis	37.81297	0.000	Random effect
Fourth sub-hypothesis	24.03593	0.000	Random effect
Fifth sub-hypothesis	24.04974	0.000	Random effect
Sixth sub-hypothesis	26.15564	0.000	Random effect
Seventh sub-hypothesis	23.26415	0.000	Random effect

#### Chow Test

In this test, the null hypothesis represents the equality of coefficients and width of the origin in the listed companies. And hence rejecting the null hypothesis, suggests using panel data and not rejecting the null hypothesis suggests using ordinary least squares method of money.

**Table 4.** The results of Chow.

Statistics		Significance	Result
First sub-hypothesis	1.932124	0.000	Fixed effects
Second sub-hypothesis	1.780916	0.000	Fixed effects
Third sub-hypothesis	2.083395	0.000	Fixed effects
Fourth sub-hypothesis	1.822526	0.000	Fixed effects
Fifth sub-hypothesis	1.800289	0.000	Fixed effects
Sixth sub-hypothesis	1.889496	0.000	Fixed effects
Seventh sub-hypothesis	1.798330	0.000	Fixed effects

# Hausman Test

Considering that in all seven hypotheses, Breusch–Pagan test confirmed the existence of random effects model and Chow test has confirmed the fixed effects, so, one of the two data estimation method, the method of "random effects" and "fixed effects" should be selected. For this purpose, the panel data from Hausman test is used. Based on this test, rejecting the null hypothesis suggests the use of fixed effects. The results of the Hausman test are presented in Table 5, implies the acceptance of null hypothesis and the fixed effects model.

Table 5. Hausman Test results.

Statistics		Significance	Result	
First sub-hypothesis	30.72263	0.0000	Fixed effects	
Second sub-hypothesis	23.40937	0.0001	Fixed effects	
Third sub-hypothesis	29.39179	0.0000	Fixed effects	
Fourth sub-hypothesis	22.55183	0.0002	Fixed effects	
Fifth sub-hypothesis	24.84627	0.0001	Fixed effects	
Sixth sub-hypothesis	34.52714	0.0000	Fixed effects	
Seventh sub-hypothesis	26.85512	0.0000	Fixed effects	

The results of the test of estimated models with each of the indicators and the fixed effects method is presented in Table 6:

Variables	First sub-	Second	Third	Fourth sub-	Fifth	Sixth	Seventh
	hypothesis	sub-	sub-	hypothesis	sub-	sub-	sub-
		hypothesis	hypothesis		hypothesis	hypothesis	hypothesis
Constant	2.127254	1.889247	1.232023	1.94239	2.326955	2.589997	1.943102
	(0.0338)	(0.0593)	(0.2184)	(0.0525)	(0.0203)	(0.0098)	(0.0524)
Earnings quality	5.150694	1.726194	11.58693	6.190373	-1.84091	-3.37667	-0.47324
	(0.0000)	(0.0848)	(0.0000)	(0.0000)	(0.0661)	(0.0008)	(0.6362)
Profitability	10.88284	10.20975	10.76528	10.00687	10.80385	10.91236	10.68644
ratios	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Company size	2.225558	2.870993	2.699616	2.294646	2.79773	2.908104	2.906211
	(0.0264)	(0.0042)	(0.0071)	(0.0221)	(0.0053)	(0.0038)	(0.0038)
Growth rate	2.067336	1.889582	2.585339	2.269674	2.079006	1.908381	2.137461
	(0.0391)	(0.0593)	(0.0099)	(0.0236)	(0.038)	(0.0568)	(0.0329)
Coefficient of	0.459962	0.440365	0.534523	0.469267	0.440718	0.447535	0.437979
determination							
Adjusted	0.348778	0.325146	0.43869	0.359998	0.325572	0.333792	0.322269
coefficient of							
determination							
F statistic	4.136933	3.821989	5.577624	4.294621	3.827461	3.934622	3.785134
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Durbin-Watson	2.396906	2.358794	2.389084	2.394909	2.385284	2.366108	2.375408

**Table 6.** The results of the first main hypothesis.

The results of the first, third and fourth hypothesis estimation by fixed effects model suggests that there was a significant positive relationship between the accruals quality, earnings predictability and earnings smoothness, and the Tobins Q ratio, regardless of the profitability ratio, company size and growth rate. Therefore, the research hypothesis is accepted and there is a significant positive relationship between the accruals quality, earnings predictability and earnings smoothness and Tobins Q ratio, also the results of the sixth hypothesis estimation by fixed effects model suggests that there was a significant negative relationship between the timeliness and the Tobins Q ratio. Therefore, the research hypothesis is accepted and there is a significant negative relationship between the timeliness and the Tobins Q ratio. But the results of the second hypothesis estimation by fixed effects method demonstrated a positive relationship between profit persistence and Tobins Q ratio which is calculated due to the possibility (P-Value > 0.05), this relationship was not statistically significant, also the results of the fifth and seventh hypothesis estimation by fixed effects method demonstrated a negative relationship between relevancy and conservatism and Tobins Q ratio which is calculated due to the possibility (P-Value > 0.05), this relationship was not statistically significant. So, the second, fifth and seventh sub-hypotheses were not accepted and there was no significant relationship between the earnings quality (calculated by indicators of the profit persistence, relevancy and conservatism) and the Tobins Q ratio.

#### Conclusion

Earnings quality is an important issue that has been widely used without comprehensive definition. In this study, seven quality criteria of accruals, profit persistence, predictability, smoothness, relevancy, timeliness and conservatism are selected, from the profit quality criteria. First, the seven earnings quality criteria were calculated for each of the member companies, and then their relationship with the capital structure was investigated.

Results of regression analysis showed that there is a significant positive relationship between the accruals quality, earnings predictability and earnings smoothness and Tobins Q ratio also there is a significant negative relationship between the timeliness and the Tobins Q ratio, but there is no significant relationship between the profit persistence, relevancy and conservatism and Tobins Q ratio.

□ According to the significant positive relationship between the accruals quality, earnings predictability and

## Recommendations of the Study

earnings smoothness and Tobins Q ratio, stock market investors are suggested to consider this feature of earnings quality before other features of earnings quality in their decisions.

□ Stock exchange organization should establish a database so that earnings quality information of companies will be available to the clients through the database.

□ Tehran stock exchange organization rank the companies based on earnings quality. Tehran stock exchange organization by doing this has done a part of their informing task and helped to clarify the market.

 $\square$  Investors of Tehran Stock Exchange are recommended that consider the quality of earnings in their decision.

# Suggestions for Future Research

To make greater use of research results as well as improving the quality of earnings in the future, it is suggested that the researchers consider the following topics:

 $\Box\Box$  It is recommended that researchers use other indexes and models to measure the Tobins Q ratio, and compare the results of using these indexes.

□ □ Doing the present study in a broader period.

#### Limitations of the Study

In doing the research, there are limitations for the researcher to achieve the aims of the research. This study is not an exception. The major limitations in the way of this research are as follows:

 $\Box\Box$  In Iran, such a research on the assumptions of this study has not been done for the companies listed in Tehran Stock Exchange. This makes it impossible to compare the results of this research with other national researches.

□□Other problems in the study is the lack of record of many active companies in the Tehran Stock Exchange, according to these limitations, the sample is limited to companies that their related statistical information was available.

# Conflict of interest

The authors declare no conflict of interest

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